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# **TNQI – Utility Whitepaper**

<u>The Claremont Group Digital Access Whitepaper – TNQI Utility Token</u>

#### Introduction

Operational pedigree. The owner has over 30 years in real-estate ownership and operations, 10+ years in airport and yacht charter ownership/operations, and 5+ years in football properties and related businesses. This background informs our service standards, maintenance discipline, and capacity planning across TNQI experiences.

At the forefront of real estate and experiential hospitality, TNQI brings three decades of delivery across the UK, USA, Germany, France, and Singapore. TNQI is a lifestyle access token a digital credential that unlocks yacht time, venue slots, stay nights, academy sessions, sports memorabilia and event access across the TNQI ecosystem. TNQI confers no equity, dividends, revenue share, or profit rights in any business or asset. It exists solely to reserve, redeem, and enhance experiences (priority windows, upgrades, token gated events) with on chain transparency.

# Market Overview: Token Gated Experiences

Premium experiential travel, yachting, and sport are shifting toward scarce, curated, verifiable access. On chain passes make reservations transparent, portable, and programmable, allowing members to secure peak windows (e.g., festivals, big matches) with clear rules and audibility. TNQI aligns with this macro trend by turning experiences not financial instruments into redeemable utility across yachts, hotels/venues, sports grounds, and more.

#### Vision

Democratize access to yachting, hospitality, and sport via fractionalized usage rights (not ownership) token gated booking windows, member perks, and community events delivered with blockchain transparency and operational trust.

#### Goals

- Tokenized Access Map each vertical (yacht, venue/hotel, sport) into sub tokens for intuitive redemption.
- Frictionless Redemption Wallet connect, quote, confirm, and redeem in minutes.
- Global Footprint Access across the USA, Europe, and Asia.
- Community Perks Priority windows, upgrades, token holder events, and partner privileges.

## **Partnership Spotlight**

We collaborate with affiliate yacht operations, venue/hotel teams, sports academies, and out luxury providers to provision token gated reservation blocks, concierge upgrades, hangar perks, and signature member events (e.g., Cannes decks, academy tournaments, venue showcases). Partnerships expand redemption inventory and standardize check in via wallet signature for seamless proof of use.

### **Ownership & Operations**

TNQI experiences are provisioned primarily through affiliated operating entities that own and manage the underlying yachts, venues, sports grounds, or facilities. This structure helps ensure inventory reliability, service standards, and maintenance continuity across regions.

TNQI is only an access credential. It does not grant any ownership, equity, or profit rights in these entities or assets and must not be purchased with any expectation of profits.

## **Team / Operations Expertise**

Our leadership's multi-decade operating experience in real estate, airport facilities, yacht charters, and football venues underpins inventory reliability (fleet/venue readiness, safety, scheduling) and guest experience (concierge, upgrades, token-gated events).

TNQI is solely an access credential. It does not grant equity or profit rights and must not be purchased with any expectation of profit.

#### **Member Profiles**

- Voyager: Leisure guests booking yacht days and getaway stays.
- Creator/Host Brands or organizers running token gated pop ups and launches.
- Athlete & Families Training camps, clinic blocks, and academy time.
- Business Traveler Short stays, meeting rooms, airport lounge & hangar perks.

### **Key Features**

- Utility Access Redeem stay nights, yacht hours, venue time, academy sessions, event slots.
- Priority & Perks Tiered booking windows, upgrades, waitlist priority, holder only events.
- On Chain Transparency Reservations and redemptions logged as tokenized passes.
- Global Interoperability One wallet, multi property access across regions.

### **Duties**

- Service Delivery Professional operations for yachts, venues, sports facilities, airport/hangar.
- Member Care Concierge support, clear policies, and real time updates.
- Compliance KYC/AML fit for consumer access; GDPR aligned data handling.

### **Portfolio**

- TNQI Yacht Charters Priority bookings, cabin nights, shared voyages, upgrades, yacht events.
- TNQI Yacht Builds Yard tours, design charrettes, naming ceremonies, sea trial seats, commemorative build NFTs.
- TNQI Whyteleafe / Abingdon / Brighouse (Sports Grounds) Pitch hours, academy sessions, tournament entries, meet the legend clinics.
- TNQI Germany Sports Hotel Recovery suite blocks, wellness weekends, performance lab checks.
- TNQI Airport (Elkton, MD) Lounge hours, hangar time blocks, apron viewing, crew perks.
- TNQI Venue C (Cannes) / Venue M (NYC) Stay nights, event slots, photoshoot hours, festival windows.
- TNQI Legends Soccer Schools Camps, 1:1 assessments, skills certificate NFTs, Q&A sessions.

• TNQI - Justice for Sport - Rights clinics, ratings platform features, case review slots.

All utilities are consumptive (access/services). No financial returns are implied or provided.

#### **Business Model**

Claremont generates operating revenue from charters, stays, venue bookings, academies, and ancillary services. TNQI is not a revenue share, it is the digital pass to access those services (discounts, upgrades, token gated windows, events). TNQI does not grant equity, profit participation, or claims on cash flows or assets.

The operating inventory is largely owned or controlled by affiliated entities, reducing dependence on third-party landlords or charter providers for core member access while TNQI remains a pure access pass with no financial rights.

This operating tenure supports continuity of service and predictable redemption inventory, while TNQI remains a pure access pass with no financial rights.

#### **Token Architecture**

- TNQI (Primary Access Token) The unified access credential for the ecosystem.
- Sub Tokens (Access Categories) Route redemptions by vertical (Yacht / Venue+Hotel / Sport / Mobility). These do not represent financial interests only utility classification for booking logic and inventory routing.

## **Tokenized Passes & Experience Credits (EC)**

TNQI issues tokenized passes (on chain vouchers) that represent Experience Credits (EC) e.g., 1 yacht hour, 1 room night, 1 academy session, 1 event slot, or 1 hangar block. Passes can be booked, transferred within policy, and redeemed on chain via wallet signature or QR at check in/boarding. This makes access portable and verifiable without tying tokens to profits or ownership.

# **Booking & Redemption Flow**

- Connect wallet → select experience → system quotes EC required by date/ occupancy.
- 2. Confirm  $\rightarrow$  smart contract locks EC and issues a booking reference.
- 3. Check in/boarding → wallet signature marks proof of use on chain.
- 4. Cancellation/Change → EC auto refund per smart rules (e.g., ≥14 days 100% EC).

### **Supply & Structure**

- Token Type TNQI (primary access token).
- Sub-Tokens (Categories): Route redemptions by vertical (Yacht / Venue+Hotel / Sport / Gifts). Sub-tokens do not represent ownership only utility classification for booking logic and inventory routing.
- Total Supply Fixed at \_\_\_\_\_.
- Mint/Burn Policy No discretionary mints. Burns (if any) occur only via utility actions (e.g., premium upgrade that permanently burns a small % of Experience Credits).
  No "buyback" programs.

### **Membership Tiers & Perks**

- Explorer Standard windows 5–10% service discounts, occasional airdrops.
- Premier Early windows 15–20% discounts, complimentary upgrade chance, annual member event.
- Signature Festival/holiday windows, guaranteed late check out/early boarding, concierge line, two complimentary experiences/year.
- Legend Cannes/Grand Prix windows, VIP yacht receptions; private meet and greets, curated itineraries, guest transfer privileges.
  VIP Concierge (Signature & Legend) - itinerary routing, port/dock requests, chef experiences, wellness recovery blocks, hangar time, transfers, and last minute waitlist activations service benefits only.

## **Dynamic Utility, Not Yield**

- Peak Multipliers Cannes/festival or match day windows cost more EC, off peak cost fewer EC smoothing demand for real capacity.
- Access Burns Optional EC burn for premium add ons (e.g., sunset cruise upgrade burns +5% EC), permanently reducing utility units (not a financial "buyback").
- Partner Marketplace Redeem EC for wellness, transfers, curated merch, strictly consumptive.

## **Loyalty = Status**

Stake TNQI to hold tier status and unlock earlier booking windows, upgrade chances, concierge routing, and event invites. No APY, no yield staking changes status, not finances.

## **Community & Events**

Token holder access to yacht receptions, academy showcases, clinics, gallery nights, and festival decks. Allocation uses tier + waitlist rules and on chain RSVP. No cash distributions utility only.

## **Social Proof of Experience (PoX)**

Members who opt in to share verifiable, on chain trip posts (booking badge + media) earn non financial perks such as queue priority, upgrade chances, or off peak EC discounts. No yield, service benefits only.

#### **Consumer Protections**

- Fair Use Caps Prevent hoarding of prime dates.
- Transparent Fees Cleaning/port/ancillary fees shown upfront never embedded in token.
- Refund Rules Codified in smart contracts and published clearly.
- Dispute Process Concierge + on chain logs enable guick resolution.

### **Market Conduct & Secondary Trading**

TNQI may trade in secondary markets however, it is designed for consumptive use. All disclosures reiterate no ownership, no dividends, no profit rights, no expectation of profit. Market venues (if any) are for access portability, not for "returns.

# Staking-for-Status

Lock TNQI to hold a membership tier and unlock earlier booking windows, upgrade chances, concierge routing, and token-gated events.

No APY, no yield, no financial return. Staking changes status, not finances.

## **Anti-Hoarding Safeguards**

- Fair-Use Caps Limits on peak-window bookings per wallet/tier.
- Waitlist Priority Tier-aware but time-boxed so lower tiers still move.
- Transferability with Guardrails Tokenized passes (EC vouchers) may be transferred within policy (e.g., cutoff times, KYCed wallets, max resales per season) to deter scalping.

## **Allocation (Utility-First)**

•	Member Access & Rewards (%), Airdrops of experience credits, priority windows, upgrades, and event slots (not financial rewards).
•	Operations & Inventory (%), Ensures redemption capacity (booking windows, seasonal blocks), system upkeep, audits, safety, and member support.
•	Ecosystem & Partners (%), Perk integrations (wellness, transfers, merch) that members can redeem; no cash payouts to holders.
•	Community Programs (%), Scholarships for youth academies, community tournaments, marine/coastal initiatives consumptive uses of utility.
•	Team & Contributors (%), Vested purely for alignment; no yield and no early unlocks. Vesting schedules published on-chain.

### **Experience Credits (EC) Mapping**

TNQI maps to Experience Credits (EC) that represent 1 room night, 1 yacht hour, 1 academy session, 1 event slot, or 1 hangar block defined per category. ECs are redeemed at check-in/boarding via wallet signature or QR.

- Dynamic EC Quotes Peak periods (festivals, big matches) require more EC, offpeak require fewer.
- Cancellation / Refund Rules, Codified in smart contracts (e.g., ≥14 days full EC refund; <14 days tiered).</li>
- Proof-of-Use On redemption, the EC is consumed or marked used on-chain.

#### Governance

Community polls on seasonal yacht routes, academy camp themes, venue art curation, and member event locations. Governance is explicitly barred from authorizing cash distributions, equity transfers, or treasury actions.

## Legal & Compliance

TNQI is a utility access token for services (stays, charters, venue time, training, events). It does not represent equity or ownership and does not entitle holders to dividends, revenue shares, or capital gains. Members must not purchase with an expectation of profits from the efforts of others. We operate KYC/AML controls suitable for consumer access, and align with regional data privacy standards (e.g., GDPR).

### **Related-Party & Non-Ownership Notice**

Related-Party & Non-Ownership Notice - Many services are delivered by affiliated operating entities. This is disclosed to clarify operational control and service quality. TNQI confers no interest in, or claims on, those entities or their assets; no dividends, revenue shares, or capital gains are provided or implied.

### Technology

Wallet connect, on chain tokenized passes, booking smart rules (lock, refund, no show), and check in verification via signature/QR. Logs enable auditable, privacy respecting proof of use.

## **Utility Roadmap**

- Q4 2025 Wallet connect bookings for yachts/venues, tokenized passes (EC), waitlist & cancel smart rules.
- Q1 2026 VIP Concierge in app, academy clinics calendar; festival windows (Cannes/NY) with tiered access.
- Q2 2026 Partner Marketplace (wellness, transfers, merch) redeemable with EC, PoX badges.
- Q3 2026 Community voting on seasonal yacht routes and academy themes (experience only governance).

#### **Risks & Considerations**

- Operational Weather/port constraints, venue capacity, seasonal availability.
- Regulatory Evolving consumer token and data privacy frameworks, ongoing alignment.
- Technology Wallet security, smart contract bugs, mitigated with audits and staged rollouts.

# Transparency & Reporting

- On-Chain Logs Bookings, redemptions, cancellations, and tier status changes recorded for auditability.
- Operational Updates Publish seasonal capacity calendars, blackout dates, and policy changes in advance.
- Security & Audits Smart contract audits and staged rollouts for new mechanics (e.g., EC burn upgrades).

## **Counterparty risk framing**

Counterparty Dependence (mitigated) - Core experiences are operated by affiliated entities, which reduces third-party counterparty risk, however, availability still depends on operational, regulatory, and seasonal factors (e.g., weather, port/venue permissions).

### **Compliance Notes**

- TNQI is a consumer access product.
- Clear "No Ownership / No Dividends / No Profit Rights / No Expectation of Profit" statements appear in Introduction, Utility Economics, and Legal & Compliance.
- KYC/AML and data-privacy controls apply to bookings, transfers (where required), and concierge support.

### Conclusion

TNQI democratizes access to curated yachting, hospitality, and sport not investments. Join as a member, redeem as a guest, and participate in a global community that values transparency, scarcity done right, and unforgettable experiences.